



Escalator To The Top

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Taking Baby Steps and Riding to the Top

Sponsoring is a process not an event. People need to get comfortable with you their sponsor, the Company Vollara and the product line up. You can sponsor anyone using Baby Steps.

Use a series of Baby Steps to accomplish this. Steps can be in any order. Keep a record of what steps you have taken with a prospect.

I have found that 5 steps will either result in a sale or sponsoring someone. See how your averages work!

